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Retail Shop Lease Information & Services

EXISTING LEASES:

- Negotiate Lease Expiry/Renewals
- Exercise Lease Option/Negotiate Market Rent
- Business Sale/Purchase-Lease Assignments
- Redevelopments/Relocations
- Rental Reviews/Lease Rental/Outgoings Audits
- Industry Benchmarking/Performance Analysis
- Lessee/Lessor Dispute Resolution

NEW LEASES:

- New Site Research/Feasibility Reporting
- Negotiate New Lease Commercial Terms
- New Lease Documentation Review & Execution
- Lease Administration/Management

LEASE PORTFOLIOS:

- Prepare Tenancy Schedules & Strategic Planning
- Develop Lease Models, Benchmarking & Analysis
- Lease Administration/Management & Reporting

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"Got a lease then you need to talk to Lease1"

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Phil Chapman



Ralph Edwards

OUR TEAM (& Your Partners)

Partners Phil Chapman and Ralph Edwards have a combined wealth of retailing, retail property, marketing and franchising experience in excess of 40 years.

Phil is a Certified Shopping Centre Manager Australia with a rare background of having industry acknowledged careers in Retailing, Shopping Centre Management and Property Leasing.

Ralph is also recognised as a successful Retailer and Franchisor. As former owner of Australia's largest Sunglass Franchise he has extensive hands-on experience in Leasing, Portfolio Administration, Franchising and Franchise Management.

Phil and Ralph are both well respected by clients and peers alike due to the depth of industry knowledge they possess, willingness to assist and their overall approach to achieving effective, beneficial commercial outcomes. They continually keep abreast of new developments and trends across the wider business spectrum, in addition to those specific to the retail industry, to ensure every client receives the highest standard of service.

OUR CLIENTS

Lease1 prides itself in representing Retailers only including, independents, multi-sited Retailers, Retail Groups, Retailer Associations, Retail Channels, Franchise Groups and individual Franchisees. After over 10 years service to the Retail Industry, **Lease1** is regarded as Australia's leading Retail Shop Lease experts.

**...industry expertise,
flexible services, cost
effective solutions,
commercial outcomes.**



Lease1 has delivered real savings to its clients in reduced lease payments and more favourable commercial terms.



Retail Shop Lease
Information and Services

OUR HISTORY

Lease1 was formed in 1997, to specifically tackle inequities between Lessee and Lessor in retail shop lease negotiations. Since then, by representing Retailers only and, continually lobbying in the industry sector, **Lease1** has delivered real savings to its clients in reduced lease payments and more favourable commercial lease terms.

OUR COMMITMENT

Lease1's ongoing commitment is to provide Retailers with solutions on all facets of retail shop leasing together with personable, timely service and cost effective results. Our custom services are designed to be flexible to suit each individual client's needs according to their required levels. Industry expertise and systems are applied to add value to your business and ensure the best achievable commercial outcomes, whilst at the same time saving you valuable capital.